



22 January 2018

### **HSBC MORTGAGES NOW AVAILABLE THROUGH ST. JAMES'S PLACE ADVISERS**

HSBC is expanding the availability of its mortgages to customers through St. James's Place, the bank announced today.

This expansion means HSBC has access to 70% of the market by value, with 23 Intermediaries in total on its growing roster of distributors.

The expansion to St. James's Place comes on the heels of HSBC removing standard valuation fees across its entire mortgage range, making the customer journey easier. HSBC has also introduced a new software platform that will provide significant improvements for brokers.

**Tracie Pearce, HSBC's Head of Mortgages in the UK**, said: "We have made changes to improve the home-buying process for our customers, plus we have recently removed standard valuation fees. We are also continuing to bring on board high-calibre intermediary partners, making our mortgages available to more and more people through their preferred channel.

"We are pleased to add St. James's Place to our roster of intermediary partners. They are very well-established in the industry with a reputation for being client-focused and providing trusted advice across mortgages and investments. Following, the inclusion of St. James's Place over 70% of the intermediary mortgage market by value has access to our range of mortgage products."

**Iain Rayner, Joint Chief Operating Officer at St. James's Place**, said: "This is good news for clients who will now have access to one of the UK's leading mortgage providers via our accredited Partners. St. James's Place is committed to helping clients manage all aspects of their wealth and make important financial decisions, and this is further evidence of how we continue to enhance our proposition."

**Notes to Editors**

The roster of distributors with access to HSBC's residential mortgages includes: Countrywide, London & Country, Springtide Capital, Alexander Hall, SPF Private Clients, Sesame Limited, Mortgage Advice Bureau, Stonebridge Group, Mortgage Intelligence, First Complete, Buy To Let Business, Openwork, Charles Cameron, Finance Planning Group, First Mortgage, Tenet Lime, Intrinsic, Knight Frank Finance, Professional Mortgage Services, Personal Touch Financial Services and St James's Place.

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**HSBC UK**

HSBC serves c17 million customers in the UK and employs approximately 43,000 people. In the UK, HSBC offers a complete range of personal, premier and private banking services including bank accounts and mortgages. It also provides commercial banking for small to medium businesses and corporate and institutional banking services. HSBC Bank plc is a wholly owned subsidiary of HSBC Holdings plc.

**The HSBC Group**

HSBC Holdings plc, the parent company of the HSBC Group, is headquartered in London. The Group serves customers worldwide from around 3,900 offices in 67 countries and territories in Europe, Asia, North and Latin America, and the Middle East and North Africa. With assets of US\$2,526bn at 30 September 2017, HSBC is one of the world's largest banking and financial services organisations.

For the latest updates, visit the **HSBC UK newsroom**:

<http://www.about.hsbc.co.uk/news-and-media>