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LOCKERBIE BUSINESS LOOKS TO BUILD GROWTH ON FIRM FOOTINGS WITH HSBC SUPPORT

Lockerbie-based Robinsons Scotland Limited, a leading manufacturer and installer of steel buildings primarily for use in the agriculture sector, is seeking continued growth after receiving a £725k funding package through HSBC's SME Fund.

The business, which has also switched its full banking relationship to HSBC, has a three-pronged approach to growth in the UK; diversifying into other sectors, developing its online presence for smaller and less complex buildings and expanding in the agricultural sector. They will also be looking to grow their overseas footprint utilising HSBC's international expertise.

The company secured the finance from HSBC's West Of Scotland Commercial team in a deal managed on behalf of the bank by International Commercial Manager Scott Wilson. The finance has been allocated from HSBC's £300 million SME Fund specifically for Scottish SMEs.

Ryan Brown, Managing Director of Robinsons Scotland said: "We are an ambitious business and have potential to grow within the agriculture sector, and make a mark in other sectors too. We are very much looking forward to moving forward with our growth plans, working with HSBC, and utilising their expertise in the agriculture sector."

David Scott, HSBC's Area Commercial Director for the West of Scotland, said: "Robinsons Scotland is a great example of a business that is going places; they have a strong management team, are an ambitious business, and have an impressive strategy for growth. This is a new banking relationship for us, and we look forward to helping Robinsons grow and realise their potential, which is sizeable.

"We are keen to support businesses with the same ambitious approach and are making billions of pounds available to help support their growth, whether businesses are based in the West of Scotland, like Robinsons, or elsewhere in the UK."

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