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## **ACTIVE FLEET SOLUTIONS DRIVING GROWTH WITH EMPLOYEE EXPANSION**

Fast-growing automotive fleet management company Active Fleet Solutions is recruiting 50 new employees as part of its ambitious expansion plans.

The Burton on Trent -based company currently employs 52 people but is expanding on the back of a number of contract wins with the likes of Europcar, United Rental, Sixt, BRS, Waitrose and John Lewis.

The company has secured a £250,000 finance facility from HSBC's Derbyshire Commercial team to support the recruitment drive and ongoing growth plans. The deal was led on behalf of the bank by Commercial Manager Seeta Parmar and the finance has come from HSBC's new £400 million SME Fund specifically for East Midlands companies.

The company forecasts that it will employ up to 130 people in the next 12 months and wants to grow turnover from £7.5 million currently to £17 million within two years. Active Fleet Solutions was formed in 2008 and provides professional accident management services to leading fleet operators, as well as vehicle manufacturers directly.

Managing Director Andy Rowe said: "We have developed our services over the past six years and offer a comprehensive and quality proposition to our customers. We are now set up for a sustained period of growth, starting with our recruitment drive, which will double the number of employees at the company. We invest a lot in our staff and ensure they are thoroughly trained, so HSBC's support is important to the success of this project."

Darren Joyce, HSBC Derbyshire Area Commercial Director, added: "Active Fleet Solutions has experienced strong growth since starting in 2008, but this growth is

set to accelerate significantly over the next two years. The company is creating jobs and boosting the local economy, and HSBC is pleased to be able to support its expansion plans.”

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**For further information please contact:**

Michael Clarke,  
HSBC Commercial Bank Media Relations Manager  
Direct: 07920413672  
Email: [mike.j.clarke@hsbc.com](mailto:mike.j.clarke@hsbc.com)  
Twitter: [@HSBCUKBusiness](https://twitter.com/HSBCUKBusiness)

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