

16 March 2016

PMG SCHOOLWEAR PURCHASES NEW FACTORY AND WAREHOUSE THANKS TO HSBC FUNDING

*****HSBC provides funds for new factory and warehouse in Oxford***
*****Up to 20 new jobs will be created as a result***
*****Business expected to grow by £500,000 each year*********

Uxbridge-based PMG Schoolwear, an international supplier and retailer of school uniforms has secured an £840,000 funding package from HSBC, part of which will be used to acquire a new factory and warehouse in Oxford.

The package includes a £340,000 loan for the purchase of the new site in Oxford and will also be used to fit it out with state-of-the-art equipment. The new site and equipment will allow the business to increase the production of its uniforms and grow their online sales.

PMG will also use the factory for its online sales production and as a new head office. The new premises aim to enable PMG Schoolwear to increase its turnover and the move will create up to 20 new jobs.

HSBC also provided a £500,000 working capital facility which has allowed PMG to import larger amounts of stock for its growing client base – currently over 800 schools across the UK and Europe. The company's turnover has grown to £2.5 million in the past five years, but this is expected to increase by £500,000 year-on-year once the factory is operational.

Arjan Van Den Berkmortel, Regional Head of Business Banking for HSBC in London, said: "With its growing public profile, it was clear PMG needed to expand to meet product demand. HSBC's funding package will enable the business to match demand and continue to connect with customers across Europe."

Paul Gelernter, MD and Owner of PMG Schoolwear, said: "Last year we found ourselves with a rapidly increasing demand for our school uniforms, but without the facilities to maintain supply, it therefore became vital that we open a second factory. By supporting the purchase of our new site, HSBC has allowed us to continue to meet this demand and keep up to date with the latest technology which, in turn, enables us to increase the production of our uniforms.

"We have worked closely with HSBC for ten years and have a long standing, great working relationship with Raj Yadav our HSBC relationship manager, who fully understands our business."

"The new factory, new staff intake and increased stock puts us in a very positive position to develop our local and international client base and meet our forecasted £500,000 of turnover growth this year."

Ends

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