

HSBC adds three new mortgage brokers

- Additional brokers added due to significant customer demand

HSBC is increasing opportunities for customers to access great mortgage deals by widening the availability of its mortgages through three new brokers.

This move follows on from HSBC's successful partnerships with Countrywide, which launched in October 2014, and the extension to include London & Country in August last year.

The three new brokers are Springtide Capital, Alexander Hall and SPF Private Clients.

It is expected that Springtide Capital will be the first of the three brokers to have access to HSBC mortgages from 8th April. Brokers at Alexander Hall will follow in the coming weeks and SPF Private Clients will be ready later this month.

Tracie Pearce, HSBC's Head of Mortgages in the UK said:

"We know the importance of providing choice and convenience to our customers; this is especially true when it comes to getting a mortgage. By bringing on three new brokers more people will have the chance to purchase their first property or move up the housing ladder.

"We would like to thank Countrywide and London & Country for the great work they've done already and we are looking forward to working with these new brokers."

HSBC's entry into the broker market has proved to be successful. Over the last year they have worked hard to cement their commitment to brokers including launching a purpose built portal and developing new application processes. Brokers also now have full online capabilities, are able to submit and track applications, as well as having direct access to the underwriting team so they can get direct guidance, all of which help make mortgage application process as smooth and simple as possible.

Ends

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For the latest updates, visit the **HSBC UK newsroom**:

<http://www.about.hsbc.co.uk/news-and-media>

HSBC Bank plc

HSBC serves c17 million customers in the UK and employs approximately 46,000 people. In the UK, HSBC offers a complete range of personal, premier and private banking services including bank accounts and mortgages. It also provides commercial banking for small to medium businesses and corporate and institutional banking services. HSBC Bank plc is a wholly owned subsidiary of HSBC Holdings plc.

The HSBC Group

HSBC Holdings plc, the parent company of the HSBC Group, is headquartered in London. The Group serves customers worldwide from around 6,000 offices in 71 countries and territories in Asia, Europe, North and Latin America, and the Middle East and North Africa. With assets of US\$2,410bn at 31 December 2015, HSBC is one of the world's largest banking and financial services organisations.