

8 June 2017

## **HSBC COMMERCIAL BANKING MAKES SENIOR APPOINTMENTS**

HSBC Commercial Banking today announces two senior appointments, to join the newly formed HSBC UK, which will be headquartered in Birmingham.

**Jane Galvin** is appointed Head of Corporate Banking. Based in Birmingham, her main responsibilities will be building on the success of the Bank's Corporate Banking offering of around 14,000 mid-market customers and helping these customers realise their potential.

Jane was previously Managing Director at Barclays Corporate Banking, where she grew its corporate banking offering in the East of England. Jane brings with her a wealth of experience, having spent 30 years at Barclays, working in numerous roles across the corporate and retail bank. Jane will also continue in her role as Chair of the CBI for the East of England.

**Ian Tandy** is appointed Head of Global Trade and Receivables Finance (GTRF) for HSBC UK, where he will help support UK businesses that are looking to expand on an international scale. Ian has more than 20 years' experience working in Trade Finance and been with HSBC since 2008, where he was most recently Regional Director of London and Head of Trade within GTRF prior to that.

**Amanda Murphy, Head of Commercial Banking, HSBC UK** said: "Jane and Ian bring extensive experience to their roles, which will directly benefit our 1.1 million customers. I'm immensely proud of our Commercial Banking offering and I'm confident that with the added weight of Jane and Ian behind it, we will continue to see it go from strength to strength."

**Jane Galvin** commented: "The role is an exciting opportunity to contribute to the ongoing success of HSBC UK's Commercial offering as part of the move to Birmingham. I'm really looking forward to supporting the businesses that sit at the heart of the UK economy and make up such a large part of our customer base. There's real ambition driving these businesses, and I am pleased to be able to help support them in realising their potential."

**Ian Tandy** commented: "HSBC is the natural choice for businesses that trade or aspire to trade internationally, and I'm delighted to play a key role in supporting them and helping make it a reality. While HSBC's Commercial Banking customer base is incredibly diverse – spanning incredible breath, they are united in ambition and aspiration. I have worked very closely with many of our business customers as they have grown over the years and I look forward to continuing this in my new role."

The senior appointments mark the latest milestone in the creation of HSBC UK, which will see more than 1,000 head office roles relocate from London to the new HSBC UK head office in Birmingham over the next few years.

**Ends**

Images available on request.

Media enquiries to:

Nicola Forsyth

+44 (0)20 7991 6004

[nicola1.forsyth@hsbc.com](mailto:nicola1.forsyth@hsbc.com)

**Notes to Editors:**

**HSBC Commercial Banking**

For 150 years we have been where the growth is, connecting customers to opportunities. Today, HSBC Commercial Banking serves businesses ranging from small enterprises focused primarily on their domestic markets through to corporates operating globally. Whether it is working capital, term loans, trade finance or payments and cash management solutions, we provide the tools and expertise that businesses need to thrive. As the cornerstone of the HSBC Group, we give businesses access to a geographic network covering more than 90% of global trade and capital flows. For more information see <http://www.hsbc.com/about-hsbc/structure-and-network/commercial-banking>

**The HSBC Group**

HSBC Holdings plc, the parent company of the HSBC Group, is headquartered in London. The Group serves customers worldwide from around 4,000 offices in 70 countries and territories in Europe, Asia, North and Latin America, and the Middle East and North Africa. With assets of US\$2,416bn at 31 March 2017, HSBC is one of the world's largest banking and financial services organisations.